

ELLIS MANUFACTURING COMPANY

8101 WEST INDUSTRIAL - P.O.BOX 5152 - MIDLAND, TEXAS 79704
TOLL FREE (866) 684-9299 FAX (432) 563-1082
EMAIL: randall@ellisumps.com

FREIGHT POLICY

EFFECTIVE DATE: JUNE 1, 2009

TO ALL ELLIS CUSTOMERS:

THIS LETTER IS TO SERVE AS NOTICE THAT ELLIS MANUFACTURING COMPANY IS CHANGING ITS FREIGHT BILLING POLICY. THE EFFECTIVE DATE WILL COMMENCE ON JUNE 1, 2009.

TERMS AND CONDITIONS ARE LISTED BELOW:

1. ALL FREIGHT CHARGES OF PURCHASES \$1,000.00 OR MORE WILL BE PAID BY ELLIS MANUFACTURING COMPANY PROVIDED THEY SHIP NORMAL UPS DELIVERY.
2. ALL FREIGHT CHARGES OF PURCHASES \$999.99 OR LESS WILL BE PAID BY THE PURCHASER.
3. SPECIAL SHIPPING ARRANGEMENTS WILL BE PAID BY THE PURCHASER REGARDLESS OF THE PURCHASE AMOUNT. THIS WILL INCLUDE: NEXT DAY AIR, 2ND DAY AIR, 3 DAY SELECT AND ANY ITEMS SHIPPED ON LTL TRUCK MOTOR FREIGHT.
4. THE PURCHASER WILL BE RESPONSIBLE FOR ANY FREIGHT CHARGES ON DOWNHOLE PUMP BARRELS, PLUNGERS, EXTENSIONS AND GAS ANCHORS, NO MATTER THE AMOUNT OF PURCHASE.
5. ELLIS VEHICLE DELIVERIES IN THE PERMIAN BASIN AND EASTERN NEW MEXICO WILL STILL HAVE NO CHARGE TO THE PURCHASER FOR ANY OF OUR ITEMS.

WE APPRECIATE YOUR CONTINUED SUPPORT AND LOOK FORWARD TO SERVING YOU IN YEARS TO COME.

RESPECTFULLY SUBMITTED,

Randall Blau

RANDALL BLAU
SALES MANAGER